### **Loan Readiness Checklist**

Use this checklist as a guide as you prepare to meet with your lender

### If you are a...

# **Business Startup**

<u>Business Pian</u>			
$\bigcirc$	Description of location		
$\bigcirc$	Market analysis		
$\bigcirc$	Traffic generators		
$\bigcirc$	Competition		
	Management plan		

### Financial Projections (2 years month by month)

$\bigcirc$	Sources & uses including total project cost
$\bigcirc$	Planed revenue & expenses
$\bigcirc$	Assumptions/generators

#### **Personal Financial Information**

$\bigcirc$	Personal Financial Statement
$\bigcirc$	Resume
$\bigcirc$	Tax Returns
$\bigcirc$	Credit History



Want to talk with a business coach as you prepare these items?

Book a free call!

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If you are seeking...

# **Business Expansion/Debt Consolidation**

<b>Business Tax Returns and Financial Statements</b>			
Last Three Years Business Tax Returns			
O Interim Financial Statements (Balance Sheet, Profit & Loss)			
<u>Debt schedule</u>			
Outline terms of existing debt			

### **Projection of expenses & revenues**

OProjection of expenses & revenues

#### **Total cost of expansion**

 Equipment acquisition, real estate, leasehold improvements, inventory, operational capital, etc.

### **Personal Financial Information**

$\bigcirc$	Personal Financial Statement
$\bigcirc$	Resume
$\bigcirc$	Tax Returns
$\bigcirc$	Credit History



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If you are seeking a...

## **Business Acquisition**

Celler Tay Returns and Financial Statements

Analysis of business value	
Two year of revenue & expense projections	with assumptions /justifications

#### **Current Business Tax Returns and Financial Statements**

- Last Three Years Business Tax Returns
- Interim Financial Statements (Balance Sheet, Profit & Loss)

#### **Personal Financial Information**

- Personal Financial Statement
- Resume
- Credit History



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